

*Elegant
Resorts*

HELGA Q. DELGADO



A Selection of the World's finest Resorts

since 1987

Your immediate Gateway to Luxury Direct Clients in Germany, Austria & Switzerland

Success-minded executives are always alert for ideas on how they can stimulate the growth and the profitability of their business. We make this point because more than 22 years ago we developed a concept that meets this goal in key European markets. The time-tested Elegant Resorts system (we've been a leader in the five star resort market for over 20 years) can help you to increase your share of the upmarket direct business in Germany, Austria and Switzerland.

Elegant Resorts, with offices in Frankfurt and Zurich, occupies a very special niche in the 5 Star hotel industry as Travel Advisory Company. It is known and appreciated for its hands-on crafting of individual programmes created from a portfolio of critically selected resorts and hotels, known for their character, charm, facilities and service. Now encompassing la crème de la crème in holiday destinations throughout the world, Elegant Resorts offers its clients a new dimension in luxury, gastronomy, traditional elegance, sheer pleasure and relaxation. Our services are tailored to the discerning and demanding client, unlikely to be satisfied by less than the best.

Over more than two decades, top hotels around the world have benefited from their association with our group, which is established in the market for more than 22 years. You will also benefit from our excellent contacts to golfers and our partnership in golf with Michael Flannery, widely recognised as the definitive authority on golf and his Personal Golf Selection.

All our contacts and activities ensure a maximum exposure and impact in the German, Swiss and Austrian markets. *(Please turn page for a comprehensive listing of our partnerhotels)*

Please contact us:

Welp.Welp.de

Helga Q. Delgado



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Benefits When You Join Elegant Resorts Portfolio of Exclusive Hotels & Resorts

- Regular exposure to some **14.500 upmarket private Individuals & Corporates** (top end users) in Germany, Austria and Switzerland,
- Distribution of advertising and promotion materials to this **highly important target audience**,
- Personal introduction, whenever possible, to the decision makers,
- **Processing of reservations** from the above mentioned sources (if not reserved via other channels)
- **2 x A4-Pages in the Elegant Resorts Catalogue**
- Inclusion in the **Elegant Resorts website**
www.elegant-resorts.de
- Inclusion in the **Elegant Resorts CD-ROM**,
- Inclusion in **Elegant Resorts Newsletters** in the company of other world famous hotels.



Elegant Resorts Preferred Partner Hotels

SCOTLAND - IRELAND

The Old Course Hotel, St Andrews, Scotland
The Old Course Experience, Scotland
The St Andrews Experience, Scotland
Hotel Dunloe Castle, Killarney, Ireland
Hotel Europa, Killarney, Ireland

ESTONIA

Hotel Schlössle, Tallinn, Estonia

SWITZERLAND - AUSTRIA - GERMANY

Parkhotel Wallgau, Bayern
Waldhaus Fiems Mountain Resort & Spa, Fiems,
Grand Regina Alpin Well & Fit Hotel, Grindelwald,
Lausanne Palace & Spa, Switzerland
Palais Coburg, Wien, Austria
Hotel Alte Post, St. Anton / Arlberg, Austria
Thurnher's Alpenhof, Zürs a. Arlberg, Austria
MAVIDA Balance Hotel & Spa, Zell am See, Austria
Tennerhof, Kitzbühel-Tirol, Austria
Singer Sporthotel & Spa, Berwang-Tirol, Austria

FRANCE

InterContinental Carlton Cannes,
InterContinental Paris Le Grand
Radisson SAS Hotel, Nizza

PORTUGAL

Reid's Palace Madeira
Convento do Espinheiro Heritage Hotel & Spa, Évora
Praia del Rey Marriott Golf & Beach Resort, Obidos,
Hotel Cascais Miragem, Cascais, Portugal
Vila Joya, Albufeira
Hotel Quinta do Lago, Algarve
Penha Longa Hotel & Golf Resort, Sinter
Dona Felipa & San Lorenzo Golf Course, Algarve
Le Meridien Penina Golf Resort & Resort, Alvor, Algarve

ITALY - MALTA

Hotel Cipriani & Palazzo Vendramin, Venice
Hotel Cà Sagredo, Venice
Hotel Royal, Saner
Hotel Splendido & Splendido Mare, Portofino
Villa San Michele, Florence
Villa Olmi Resort, Bagno a Ripoli/Florence
Villa Mangiacane, San Casciano/Florence
Bagni di Pisa, San Giuliano Terme, Tuscany
Grotta Giusti Spa & Golf Resort, Monsummano, Tuscany
Fonteverde Natural Spa Resort, Tuscany

Borgo di Bastia Creti, Umbria, Italy
Hotel Capo d'Orso Thalasso & Spa, Palau, Sardinia
Resort Valle dell'Erica Thalasso & Spa, Sardinia
Hotel Sporting, Porto Rotondo, Sardinia
Forte Village Resort, Sardinia
Grand Hotel Parker's, Naples
Hotel Signum, Malfa, Salina / Isole Eolie
Risorgimento Resort, Lecce
Grand Hotel Excelsior Malta
Hilton Hotel Malta

SPAIN / ANDORRA

Alva Park Resort & Spa, Costa Brava
La Residencia, Deia, Mallorca,
Hotel Son Julia, Mallorca
The Ritz, Madrid
Finca Cortesin, Casares/Malaga
The Westin, Valencia
Hilton Buenevista, Toledo
SHA Wellness Clinic, Alienate
InterContinental La Torre Golf Resort Murcia
InterContinental Mar Menor Golf Resort & Spa
Hotel Botanico & Oriental Spa Garden, Tenerife
ABAMA Golf & SPA Resort, Tenerife
Hotel Las Madrigueras, Tenerife
Iberostar Grand Hotel Anthelia, Tenerife
Iberostar Grand Hotel El Mirador
Sheraton La Caletta Resort & Spa, Tenerife
Hotel Grau Roig, Andorra
Sporthotel Hermitage & Spa, Andorra

GREECE - CYPRUS

Astir Palace Resort, Vougliameni
Aegaen Suites Hotel, Scathes
Nafplia Palace Hotel, Nafplion
Amphitryon Hotel, Nafplion
Sani Asterias Suites – Das Boutique Hotel,
Halkidiki
Porto Sani Village- Das SPA Hotel, Halkidiki
Meliton Deluxe Thalasso & Spa, Port Carras
Minos Imperial Luxury Beach Resort & Spa,
Crete
Porto Elounda Deluxe Resort, Crete / Eland
Elounda Peninsula All Suite Hotel, Crete
InterContinental Aphrodite Hills Resort, Cyprus

TURKEY

Rixos Hotel Premium, Belek
Rixos Hotel Bodrum,
Rixos Hotel Tekirova, Kemer/Tekirova

MIDDLE EAST- AFRICA

La Sultana Marrakech, Morocco
La Sutana Oualidia, Morocco
ANAHITA – The Resort, Mauritius
Hout Bay Manor, Hout Bay-Kapstadt, South Africa

ASIA

Pimalai Resort & Spa, Krabi, Thailand
ALEENTA Resort & Spa, Phuket-Phang, Thailand
WANAKARN Beach Resort & Spa, Phuket, Thailand
Twinpalms, Phuket, Thailand
ALEENTA Resort & Spa, Hua-Hin, Thailand
The TONGSAI BAY, Koh Samui, Thailand
Santibury Golf Resort Spa, Koh Samui, Thailand
ALILA Manggis, Bali, Indonesia
Parkroyal Penang, Malaysia
Parkroyal Kuala Lumpur, Malaysia
Pool Villa Club Lombok, Malaysia

CARIBBEAN

Hôtel Le Toiny, Saint-Barthélemy,
Raffles Canouan ,The Grenadines
Jade Mountain, Anse Chastanet, St. Lucia
Cap Juluca, Anguilla
The Sanctuary Cap Cana, Dominican Republic
The Sivory Punta Cana, Dominican Republic
Hotel Saratoga, Havana, Cuba

More Hotels presented on our Webpage

FRANCE

Château de Chevre d'Or, Eze Village
Evian Royal Resort, Evian
Villa Belrose, Gassin / St Tropez

ITALY

L'Andana, Castiglione della Pescaia, Toskana
Hotel degli Orafi, Florence
Hotel Desirée, Isola d'Elba
Grand Hotel Europe Palace, Sorrento
L'Albergo delle Regina Isabella, Ischia
Villa Marina Capri Hotel & Spa, Capri

PORTUGAL

Altis Belém Hotel & Spa, Lissabon
Aquadura Douro Valley, Region Porto

SPAIN

Barcelo Asia Gardens, Alicante
Gran Melia Don Pepe, Marbella
Gran Hotel Son Net, Mallorca

GREECE – CYPRUS

St Nicolas Bay Hotel & Bungalows, Crete
Elysium, Paphos

MIDDLE EAST- AFRICA

Steigenberger Golf Resort El Gourma, Egypt
ANATARA Desert Island, Vereinigte Arabische Emirates
Colona Castle, Kapstadt
Tuningi Safari Lodge, Südafrika

ASIA

Nexus Resort Karambunai, Malaysia
The Westin Langkawi Resort & Spa, Malaysia

CARIBBEAN

Tabacón Grand Spa & Thermal Resort, Costa Rica